

## BP Plastics Holding

Recommendation:

BUY

Stock Code: 5100

Bloomberg: BPP MK

Price: MYR1.14

12-Month Target Price: MYR1.35

Date: September 7, 2006

Board: Main

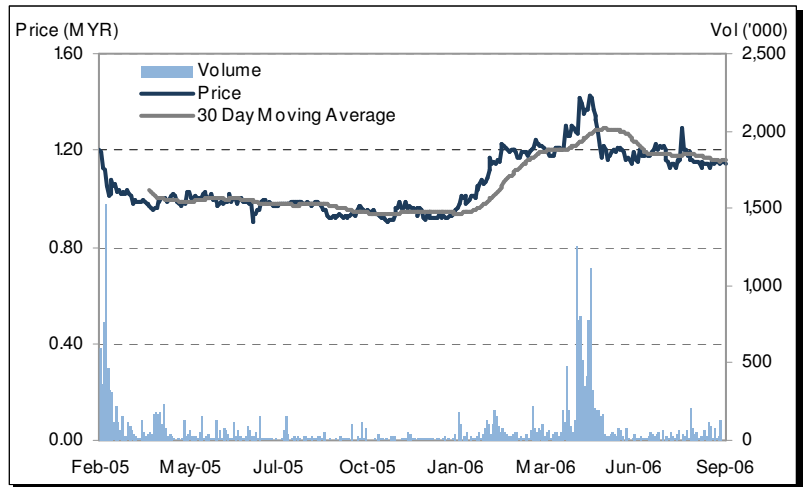
Sector: Industrial Products

GICS: Materials / Paper Packaging

Market Capitalization: MYR136.8 mln

**Summary:** BP Plastics Holding (BPP) is one of the leading producers of industrial plastic packaging bags and stretch films in Malaysia. Operating in a highly competitive environment, the group leverages on its advanced equipment & technologies, and a wide customer base to maintain its performance.

Analyst: Donovan Huang



## Results Review &amp; Earnings Outlook

- 2Q06 net profit of MYR5.8 mln (+17.5% YoY) was in line with our expectations, accounting for about 24.8% of our full year forecast. According to management, the growth was mainly driven by capacity expansion amid increased orders. Nonetheless, operating margin fell to 12.5% from 14.8% in 2Q05 due to higher plastic resin prices and the startup cost of new equipment.
- Dragged down by a slightly weaker 1Q06, 1H06 net profit increased 13.0% YoY to MYR11.1 mln. Operating margin fell to 12.6% from 15.1% in 1H05. While net profit was largely in line with our expectations, operating margin was lower than expected.
- We have lowered our operating margin assumptions, which were largely offset by higher revenue estimates from the increase in our average selling price forecasts. We continue to project 2006 and 2007 net profit of MYR23.4 mln (+14.2% YoY) and MYR28.5 mln (+21.7% YoY), respectively. We have assumed the margin squeeze to continue into 2H06 due to high plastic resin prices.
- Aggressive capacity expansion amid brisk demand appears to present a positive outlook in the near- to mid-term. However, we believe earnings momentum in a large part will also depend on the company's ability to continue to pass on cost increases and to accurately predict the pricing trend of plastic resins.

## Key Stock Statistics

FY Dec.	2005	2006F
EPS (sen)	17.2	19.5
PER (x)	6.6	5.9
Dividend/Share (sen)	7.0	8.0
NTA/Share (MYR)	0.71	0.81
Book Value/Share (MYR)	0.71	0.81
Issued Capital (mln shares)	120.0	
52-week Share Price Range (MYR)	0.90 – 1.49	
Major Shareholders:	%	
LG Capital	45.0	

## Recommendation &amp; Investment Risks

- We lower our 12-month target price to MYR1.35 (from MYR1.53) after updating our relative valuation multiples. We reiterate our Buy recommendation.
- Our target price is derived from relative valuation, based on 6.9x 2006 EPS estimate (vs. 7.9x previously). We have compared BPP with Scientex Packaging (SCIP MK, MYR1.75, Hold) and Poly Tower Ventures (PTV MK, MYR0.61, Hold), which are trading at 7.7x and 6.1x FY06 earnings, respectively. We note that BPP has a higher operating margin than SCIP and PTV, but is smaller in size relative to SCIP.
- Risks to our recommendation and target price include delays in capacity expansion and relatively low earnings visibility complicated by volatile product prices and raw material costs. We do not rule out the possibility of higher crude prices depressing gross margins and therefore, affecting demand for plastic packaging products.

## Per Share Data

FY Dec.	2003	2004	2005	2006F
Book Value (MYR)	NA	0.55	0.71	0.81
Cash Flow (sen)	11.5	16.0	20.4	23.5
Earnings (sen)	9.5	13.1	17.2	19.5
Dividend (sen)	0.0	0.0	7.0	8.0
Payout Ratio (%)	0.0	0.0	40.6	41.1
PER (x)	12.0	8.7	6.6	5.9
P/Cash Flow (x)	9.9	7.1	5.6	4.8
P/Book Value (x)	NA	2.1	1.6	1.4
Dividend Yield (%)	0.0	0.0	6.1	7.0
ROE (%)	NA	23.7	24.4	23.9
Net Gearing (%)	NA	0.0	0.0	0.0

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**Quarterly Performance**

FY Dec. / MYR mln	2Q06	2Q05	% Change
Revenue	38.9	52.2	34.4
Operating Profit (EBIT)	5.8	6.5	13.6
Depreciation	NA	NA	NA
Net Interest Income / (Expense)	0.04	-0.03	-186.5
Pre-tax Profit	5.8	6.5	12.4
Net Profit	4.9	5.8	17.5
Operating Margin (%)	14.8	12.5	-
Pre-tax Margin (%)	14.9	12.5	-
Net Margin (%)	12.6	11.0	-

Source: Company data

**Profit & Loss**

FY Dec. / MYR mln	2004	2005	2006F	2007F
Revenue	122.1	160.0	218.1	262.0
Operating Profit (EBIT)	18.1	23.1	26.7	32.5
Depreciation	-3.2	-3.8	-4.8	-5.3
Net Interest Income / (Expense)	-0.3	0.3	0.2	0.2
Pre-tax Profit	17.9	23.4	26.9	32.7
Effective Tax Rate (%)	17.7	12.4	13.0	13.0
Net Profit	14.7	20.5	23.4	28.5
Operating Margin (%)	14.9	14.4	12.2	12.4
Pre-tax Margin (%)	14.6	14.6	12.3	12.5
Net Margin (%)	12.1	12.8	10.7	10.9

Source: Company data, S&amp;P Equity Research

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**Glossary**

**Strong Buy:** Total return is expected to outperform the total return of the KLCI or KL Emas Index respectively, by a wide margin over the coming 12 months, with shares rising in price on an absolute basis.

**Buy:** Total return is expected to outperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months, with shares rising in price on an absolute basis.

**Hold:** Total return is expected to closely approximate the total return of the KLCI or KL Emas Index respectively, over the coming 12 months with shares generally rising in price on an absolute basis.

**Sell:** Total return is expected to underperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months and share price is not anticipated to show a gain.

**Strong Sell:** Total return is expected to underperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months by a wide margin, with shares falling in price on an absolute basis.

**S&P 12 Month Target Price** – The S&P equity analyst's projection of the market price a given security will command 12 months hence, based on a combination of intrinsic, relative, and private market valuation metrics.

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